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Editor's Notes

Watch for the continuing saga...

"WRITTEN ON A ROLL CHART"

These are the collective writings of HOWARD HOBBS, with commentary by Bob Connell.

ADVERTISERS: Please note that the deadline for the September ANNUNCIATOR is August 22, 1994. Please forward information to the editor by that date in order to have items updated.

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Steps For Preparing a Speech

By Marjorie Brody

This issue we've selected some good advice from Ms. Brody's new book, which we think will benefit many of you. In this section she lists the steps for preparing a speech.

- Select ortailor a topic based on your purpose, your audience, and the details of your speaking situation.
- Check for accuracy.
- 2. Limit the topic to one central theme.
- Design a catchy, energetic introduction.
- Collect data about the subject.
- Write a strong conclusion.

- Select a method of organization
- 10. Put together your final draft.

- Outline the main points; use three to five points to support your central theme.
- The 10 steps are supported by five additional steps:

- Gather supporting information, such as stories to support your main points.
- 11. Practice.
- 13. Practice.
- 14. Practice.
- 15. Practice.

That is Ms. Brody's advice for this issue. If you really would like to know more, go out to your favourite book store and pick up a copy of her book.

Marjorie Brody, is President' of Brody Communications, a communications training firm which specializes in leading seminars and one-on-one consulting in the areas of Executive Speaking, Effective Meetings, Powerful Presentations, and Sales Presentations. Her recent book: "Power Presentations: How to Connect With Your Audience and Sell Your Ideas', was published by John Wiley & Sons.













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ISA District 13 Montreal Workshop

April 22 / 23, 1994

The theme of the Montreal Workshop as expressed by Jim Lomax was: "Building Bridges or Building Walls"

- What can we do to help each other.

- Set achievable goals and accomplish them.

- Getting members to buy into the Society's goals.

The Society is going to go forward. We as individuals and Sections have a choice, we can lead, follow, or get out of the way. Our District should be among the leaders, helping to point out the directions that the ISA should take.

The ATCAN, Hamilton, Montreal, Northern Ontario, Toronto, and Sarnia Sections were represented. The Saguenay and Quebec City Sections sent their regrets.

BBS:

There was considerable discussions about using BBS systems within the district. Howard Zinchlag, presented a proposal entitled "Electronic On-Line System for ISA" that was passed in Philadelphia.

The proposal involved spending in excess of \$200,000 (\$50,000 up front) in the next 3 vears to put in the ISA on-line.

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They will also digitize all new publications and educational material and make it available.

STATE OF THE SOCIETY: ISA Membership is stagnant or decreasing. In order to try and reverse the trend, headquarters has announced a contest to get new members from now until the end of September 94. Prizes include an ISA mug for every new member up to the grand prize, which is a laptop computer. There is also a contest at the section level for greatest percentage increase in membership.

ISA is trying to improve its image. It will be spending \$675K in the next 2 years to do so. This will include ads in "Industry Week", "Plant Engineering", "Business Week" and the "Wall Street Journal". The idea being to raise the publics awareness of the ISA and its

Next year is the 50th Anniversary of the ISA. A massive birthday party is planned for the show in New Orleans.

CREDENTIALLING: The credentialling program continues to evolve and be popular. There are a number of Canadian concerns which need to be addressed.

NEWSLETTERS: A presentation on newsletters was made. It was suggested that copies be sent to local libraries and high schools.

A better system of sharing articles has been proposed between the sections in the district. This will give the editors access to a pool of articles for use in the local publications.

STUDENT SECTION: CHALLENGE: How can we get financing to send a student team to Anaheim for the ISA Bowl?

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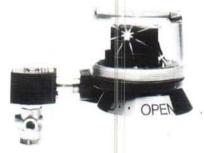
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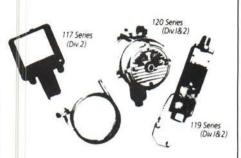
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"Written on a Roll Chart"

By Howard Hobbs

FORWARD

This publication contains the literary works of Howard Hobbs, generated at the time when he was employed in the Instrument Maintenance Department of the Dow Chemical Company of Canada, at Sarnia, Ontario. This was during the 1950's, when petroleum and petrochemical expansion was going on all over. At the time, the big three of Process Instrumentation, Foxboro, Taylor, and Honeywell, were vying with each other to produce newer and fancier instruments which they hoped would gain them a larger share of the market. Some of the new instruments turned out to be well thought out, and were consequently useful. Others were bad at first, but were improved to a useful state after field experience showed what design improvements were required. Still others were bad from the start, and stayed that way.

When I first met Howard, I was at work in the Engineering Division of Imperial Oil at Sarnia. Our paths crossed due to our association with the Sarnia Section of the I.S.A. For a few years, I undertook the Program Chairman's job, since I had numerous contacts which could prove beneficial when we were looking for good speakers for our meetings. Howard took on the job of Editor of the Sarnia Section Bulletin, which came out each month a meeting was scheduled.

Although Howard tended to be suspicious of Engineering types, he and I managed to develop a certain amount of mutual respect. I was intrigued by his literary talents. He more or less accepted me because he knew that I had learned and important lesson, namely that there are plenty of guys in coveralls out in the plant diligently trying to make something useful out of some ill-conceived scheme that was spawned in the Engineering Department.

What you will be reading are the Written On A Roll Chart articles which Howard wrote for the Bulletins produced between 1952 and 1959, and which, with unusual foresight, I saved. The first few offerings are mostly warm-ups to his really good material, so don't get hung up on their relatively insipid, (compared to his later works), quality. They have been included mainly for the sake of completeness.

Howard tended to write about people and situations which were the bone of his chosen occupation, instrument maintenance.

Characters who fitted this description included:

Instrument and system designers who had never been inside a real operating plant.

Contractor personnel who had no idea of what a Canadian winter was like, but were put to work specifying instrument installations and winterizing anyway. (Continued on Page 28)

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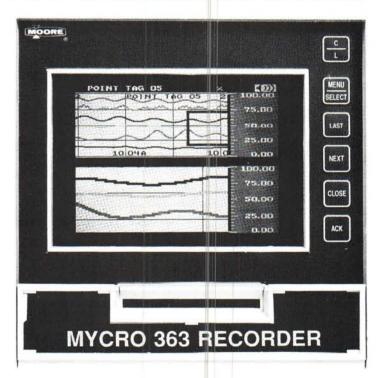
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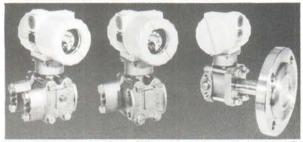
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(Continued from Page 21)

Sales people who would never admit that, for a particular application, their instrument might not be a good choice.

Engineering Department personnel who were naive enough to believe everything that Sales people told them.

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Process operators who blamed all of their operating problems on their instrumentation.

You will no doubt notice that in some of his works, Howard tends to be rather critical, to the point where some persons might consider him to be offensive. In the 1950's, when he created Written On A Roll Chart, this would have been only aminor concern. However these days, 40 years later, when there are people who are actually going around looking for ways to be offended his comments could conceivably stir up some real opposition. Be that as it may, the bottom line is that Howard, as a bona fide process Instrumentation person, wrote all of these works for the enjoyment of other process Instrumentation people, and today, just as 40 years ago, they are the ones who will see the humorous side of all he is saying.

I trust that you will get the same enjoyment as I do from reading the classic Writings of Howard Hobbs, the Bard of Process Instrumentation. My comments, where they appear throughout the book, are in the font of this type. And to Howard, this footnote -

So Howard, Here are your finest works, Rife with the jibes and groans and chuckles and smirks. Though wimpish souls might think you are cruel, I'd rate your efforts as really cool.

I hope you won't feel any consternation,
'Cause I messed about with your punctuation.
It was just my poor effort the keep things neat,
When it comes to rhyme, you sure have me beat!

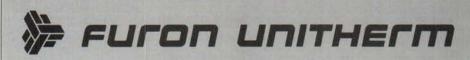
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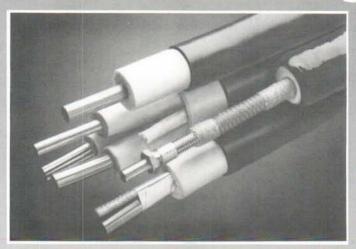
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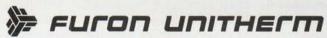
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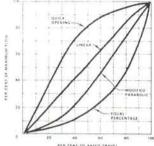
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CONTROL VALVE SELECTION CRITERIA

Most of the considerations that guide the selection of valve type and brand are rather basic. However, there are some matters that may be overlooked by users whose familiarity is mainly limited to just one or a few valve types. Table 1 provides a checklist of important criteria, each is discussed at length following.

TABLE 1 - Suggested check list of general criteria for selecting a type and brand of control valve.

Body pressure rating
High and low temperature limits
Material compatibility and durability
Inherent flow characteristic and rangeability
Maximum pressure drop (shutoff and flowing)
Noise and cavitation
End connections
Shutoff leakage
Capacity versus cost
Nature of flowing media



Pressure ratings. Body pressure ratings ordinarily are considered according to ANSI pressure classes - the most common ones for steel and stainless steel being 150, 300 and 600. (Source documents are ANSI Standards B16.34, "Steel Valves," and ANSI B16.1, "Cast Iron Pipe Flanges and Flanged Fittings.") For a given body material, each ANSI class corresponds to a prescribed profile of maximum pressures that decrease with temperature according to the strength of the material. Each material also has a minimum and maximum service temperature based on loss of ductility or loss of strength. For most applications, the required pressure rating is dictated by the application. However, since all products are not available for all ANSI classes, it is an important consideration for selection.

Temperature considerations. Required temperature capabilities are usually also a foregone conclusion, but one which is very likely to further narrow the valve selection. The considerations here include the strength of ductility of the body material as well as relative thermal expanison of various parts. Temperature limits may also be imposed due to disintegration of soft parts at high temperatures or loss of resiliency at low temperatures. The soft materials under consideration include various elastomers, plastics and TFE. they may be found in parts such as seat rings, seal or piston rings, packing, rotary shaft bearings and butterfly valves liners. Typical upper temperature limits for elastomers are in the 200-350F range, and the general limit for TFE is 450F.

Temperature affects valve selection by excluding certain valves that do not have highor low-temperature options. It also may have some effect on the valve's performance. For instance, going from TFE to metal seals for high temperatures generally increases the shutoff leakage flow. Similarly, high temperature metal bearing sleeves in rotary valves impose more friction load on the shaft than TFE bearings do, so that the shaft cannot withstand as high a pressure-drop load at shutoff. Selection of valve packing is also done largely based on service temperature.

Material selection. The third criterion in Table 1 - material compatibility and durability - is a more complex consideration. The issue here may be corrosion by the process fluid, erosion by abrasive material, flashing, cavitation or simply a matter of process pressure and temperature. The piping material usually indicates the body material. However, since velocity is higher in valves other factors must be considered. When these items are included, often valve and piping materials will differ.

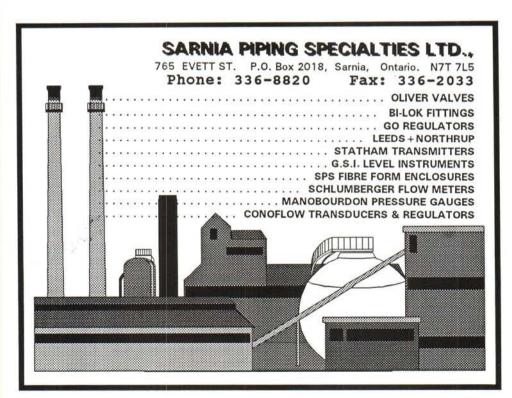


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Dinner Meeting Highlights

The Sarnia section of ISA held its annual honours and awards dinner on Monday, May 31, 1994 at the Sarnia Golf and Curling Club. It was a pleasure to welcome many spouses, guests and honourees. Hor d'oeuvres were served prior to the steak and lobster dinner while guests had an opportunity to mingle. Following dinner, Bill Arundell presented the slate of candidates for the 1994/1995 executive which were anonymously approved. Mike Murray presented awards to the 1993/1994 executive. Bob Devine and his Newsletter team of Dick Bouterse and Frank Baugh were especially recognizes for their efforts in producing the ANNUNCIATOR. Irvin Hawkes presented Gayle and Maureen with roses and gift certificates in appreciation for their efforts throughout the year. Jim Lomax, District 13 V.P., gave an update of District and ISA activities.



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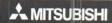
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DID YOU KNOW?

On Monday, June 13, 1994, the Sarnia Section ISA Committee held its annual "Turnover" meeting.

While the majority of the members will be returning in various capacities, there are several outgoing and incoming members to note. Our thanks to three members who fortunately will not be serving on the committee next year; Bob Kelly, Irvin Hawkes and Mike Spearman. Their past contributions have helped to make the Sarnia Section as strong as it is

We would also like to welcome three new Executive members; John Baker, Randy Dennie and David Founk, and thank them for becoming part of the next year's committee.

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The trim materials in turn are usually a function of the body material, temperature range and qualities of the fluid. When a body material other than carbon, alloy or stainless steel are required, use of alternate types such as lined or bar stock should be considered.

Flow characteristic. The next selection criterion - inherent flow characteristic - refers to the pattern in which the flow at constant pressure drop changes according to valve position. Typical characteristics are quick-opening, linear and equal-percentage. The choice of characteristic may have a strong influence on the stability or controllability of the process, since it represents the change of valve gain relative to travel. Most control valves are carefully "characterized" to exhibit a certain flow characteristic by means of contours on a plug, cage, or ball element. Some valves are available in a variety of characteristics to suit the application, while others offer little or no choice. To quantitatively determine the best flow characteristic for a given application, a dynamic analysis of the control loop can be performed. In most cases, however, this is unnecessary; reference to established rules of thumb will suffice.

The accompanying drawing illustrates typical flow characteristic curves. The quick opening flow characteristic provides for maximum change in flow rate at low valve travels with a fairly linear relationship. Additional increases in valve travel give sharply reduced changes in flow rate, and when the valve plug nears the wide open position, the change in flow rate approaches zero. In a control valve, the quick opening valve plug is used primarily for on-off service; but it is also suitable for many applications where a linear valve plug would normally be specified.

The linear flow characteristic curve shows that the flow rate is directly proportional to the valve travel. This proportional relationship produces a characteristic with a constant slope so that with constant pressure drop, the valve gain will be the same at all flows. The linear valve plug is commonly specified for liquid level control and for certain flow control applications requiring constant gain.

In the equal percentge flow characteristic, equal increments of valve travel produce equal percentage changes in the existing flow. The change in flow rate is always proportional to the flow rate just before the change in valve plug, disc, or ball position is made. When the valve plug, disc, or ball is near its seat and the flow is small, the change in flow rate will be small; with a large flow, the change in flow rate will be large. Valves with an equal percentage flow characteristic are generally used on pressure control applications, and on other applications where a large percentage of the pressure drop is normally absorbed by the system itself, with only a relatively small percentage available at the control valve. Valves with an equal percentage characteristic should also be considered where highly varying pressure drop conditions can be expected.

Rangeability. Part and parcel of a valve's flow characteristic is its rangeability, which is the ratio of its maximum and minimum controllable flow rates. Exceptionally wide rangeability may be required for certain applications to handle wide load swings or a combination of start-up, normal and maximum working conditions. Generally speaking, rotary valves - especially partial ball valves - have greater rangeability than sliding stem varieties.

Use of positioners. A positioner is an instrument which helps improve control by accurately positioning a control valve actuator in response to a control signal. They are useful in many applications, and are required with certain actuator styles in order to match actuator and instrument pressure signals or to provide operating stability. To a certain extent, a valve with one inherent flow characteristic can also be made to perform as though it had a different characteristic by using a nonlinear (i.e., characterized positioner-actuator combination. The limitation of this approach lies in the positioner's frequency response and phase lag compared to the characteristic frequency of the process.



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While often automatically furnished, positioners can be detrimental to good control for fast processes such as liquid flow loops. Since they also add to initial cost and system complexity, their use should be studied carefully.

Pressure drop. The maximum pressure drop the valve can tolerate at shutoff and when partly or fully open is an important selection criteria. Sliding stem valves are generally superior in both regards because of the rugged, well supported nature of their moving parts. Unlike most sliding stem valves, many rotary valves are limited to pressure drops well below the body pressure rating - especially under flowing conditions, due to dynamic stresses imposed on the disk or ball segment by high velocity flow.

Noise and cavitation are two considerations which, while unrelated, are often grouped together because they both usually accompany high pressure drops and flow rates. They are handled by special modifications of more-or-less standard valves. Cavitation is the noisy and potentially damaging implosion of bubbles formed when the pressure of a liquid momentarily dips below its vapor pressure when passing through a constriction. In controlling gases and vapors, noise results from the turbulence associated with high-velocity streams. When cavitation or noise is judged likely to be a problem, it's severity must be predicted from the valve's specifications according to well known techniques, and valves with better specifications must be sought if necessary. Cavitation - control and noise-control trims for various degrees of severity are widely available in regular sliding stem valves - at a progressive penalty in terms of cost and flow capacity. Rotary valves are much more limited in this regard and are generally much more susceptible to cavitation and noise at a given pressure drop.

End connections. At some point in the selection process, the valve's end connections must be considered. The question is simply whether the desired connection style is available in a valve being considered. In some situations, this matter can limit the selection rather narrowly. For instance if a piping specification calls for welded connections only, the choice may be limited to sliding stem valves. The few weld-end butterfly and ball valves that are available are rather expensive.

Shutoff capability. Some consideration usually must be given to a valve's shutoff capability, which ordinarily is rated in terms of classes specified in ANSI/FCI 70-2-1976. In actual service, shutoff leakage depends on many factors, including pressure drop, temperature, the condition of the sealing surfaces, and - very importantly for sliding stem valves - on the force load on the seat. Since shutoff ratings are based on standard test conditions which may be very different from service conditions, service leakage cannot be predicted very well. However, the ANSI shut off classes provide a good basis for comparisons among valves of similar configuration.

Valve users tend to over specify shutoff requirements, incurring unnecessary cost. Actually, very few throttling valves really need to perform double duty as tight block valves. Since tight shutoff valves generally cost more initially and to maintain, serious consideration is warranted. Tight shutoff is particulary important in high pressure valves since leakage can cause seat damage leading to ultimate destruction of the trim. Special precautions in seat materials, seat preparation and seat load are necessary to ensure success.

Flow capacity. Finally, the criterion of capacity or size can be an overriding constraint on selection. For very large lines, sliding stem valves are much more expensive than rotary types. On the other hand, for very small flows, a suitable rotary valve may not be available. If the same valve is desired to handle a significantly

ISA "Perspectives"

"Perspectives"



Gayle & Maureen receive flowers from Irvin Hawkes in appreciation of their dinner reservation services.



Bill Arundell presents Jennifer Southcombe with a token of appreciation for her executive assistant duties of the past year.



Mike Murray (left) thanks Bill Arundell for serving as President. (Continued on page 44.)

ISA "Perspectives" (continued from page 43)



New incoming Executive Members welcomed by Larry and Bill. (Left to Right)
John Baker, Larry Corbett, David Founk, Randy Dennie and Bill Arundell.



The newsletter team, Bob Devine, Dick Bouterse and Frank Baugh receiving an award from Mike Murray.



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larger flow at a future time, a sliding stem valve with replaceable, restricted trim may be indicated. Rotaries generally have much higher maximum capacity than sliding stem valves for a given body size. This fact makes rotaries attractive in applications where the pressure drop available is rather small. But it is of little or no advantage in high pressure drop applications such as pressure regulation or letdown.

Conclusion. At the risk of over generalizing, we may simplify the process of selection roughly as follows: For the very least demanding services, in which price is the dominant consideration, one might primarily consider economy sliding stem valves for the small size applications and butterfly valves for the largest. For most general applications, it makes sense both economically and technically to use sliding stem valves for the lower ranges, ball valves for intermediate capacities, and high performance butterfly valves for the very largest sizes.

For sizes less than 3 in., general purpose sliding stem valves provide an exceptional value. For a minimal price premium over rotary products, they offer unparalleled performance, flexibility and service life. In size 3in. and larger, the premium for these devices over rotary products is warranted. For severe service applications the most frequently used and often the only available product is the sliding stem valve.

The obvious point here is this: different types of valves are appropriate to use in different size ranges, because they provide the most cost-effective solution in each given instance. If one sticks with the same type of valve over an extremely wide range, one sacrifices either performance at the low end or economy at the high-end - or both.

After going through all the other criteria for a given application, a specifier often finds he can use several types of valves. From there on, selection is a matter of price versus capability as discussed here - coupled with the inevitable personal and institutional preferences. Since no single control valve package is cost-effective over the full range of applications that are normally encountered, it is important to keep an open mind for alternative choices.

Control Valve Selection - Summary

- Sliding stem valves provide the widest variety of capability in the industry. Their performance and versatility make them very popular. In large sizes they may be expensive, but for sizes 2" and less they are first choice.
- Rotary ball and eccentric plug valves provide excellent control and are especially good values in sizes 3''-to 6''. Erosion resistant designs and trims are available to extend their life in many difficult applications.
- Butterfly and high performance butterfly valves are most popular and economical in sizes above 6". In many cases, in large sizes, they are the only choice.
- Special requirements require special valve solutions. Valve designs and special trims are available to handle high noise, cavitation, high pressure, high temperature and combinations of these.

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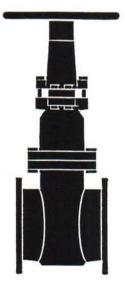
MEMBERSHIP DINNER MEETINGS

Date	Place
September 25, 1994	Sarnia Golf & Curling Club
T.B.A.	Sarnia Golf & Curling Club
T.B.A.	Sarnia Golf & Curling Club
T.B.A.	Sarnia Golf & Curling Club
T.B.A.	Sarnia Golf & Curling Club

Time: Cocktails @ 6:00 p.m. Dinner: @ 7:00 p.m.

EXECUTIVE MEETINGS

Date	Place
July 25, 1994	Drawbridge Inn
T.B.A.	Drawbridge Inn
Time	e: 7:00 p.m.



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NEWS RELEASE

ISP Foundation, WorldFIP, NA Boards Agree on Merger

AUSTIN, TX and RESEARCH TRIANCLE PARK, NC, June 10, 1994 – The boards of directors of the Interoperable Systems Project (ISP) Foundation and WorldFIP North America announced today that they have agreed on the principle to merge their organizations and to work jointly to develop a single interoperable fieldbus.

A memorandum of intent will be submitted to the members of both organizations for approval. A majority of the members of each organization must approve the memorandum of intent for the merger to take effect.

This is what end users have been asking for. This "expands interoperability which has been the fundamental driving force of ISP," said John Berra, the Canadian of the ISP board of directors.

Steve Hinson, a member of the WorldFIP Inc. board of directors expressed similar sentiments and added, "This is consistent with the direction of the standards organization and combined the work of ISA, IEBC, FIP, WorldFIP, PROFIBUS and ISP. It is the world's best chance for a single fieldbus."

Both boards announced that the merged organization will be know as the Fieldbus Foundation.

The fieldbus to be developed by the new organization will be based on the IEC/ISA standard for the Physical Layer; the emerging IEC/ISA Standard for the Data Link Layer; the ISPF Rev. 3.0 Specification for the Application and User Layers; and the work of ISPF and WorldFIP North America for the Network and System Management. Interoperability will be maintained through the Device Description Language and device and application profiles.

The Fieldbus Foundation members will submit the specifications for their feildbus to standards-setting bodies, such as the ISA and the IEC, seeking their endorsement. Boards of the ISPF and WorldFIP stressed that the new organization will continue their support of these bodies in their efforts to develop a global feildbus standard.

While only WorldFIP North America - which covers members in North America and Asia – is a party to the memorandum of intent, WorldFIP

(continued on page 57)

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"Written on a Roll Chart"

By Howard Hobbs

I know that our readers will agree that we find instrument work very interesting, and that every good instrument man takes pride in solving each problem as it arises, and in compelling the reluctant instrument to do its duty.

A little reluctance is all right, whether it be in instruments, or in women, and tends to add pleasure to the ultimate conquest. Once in a while, however, we lay come across a control system so ill-conceived, or an instrument so inadequate, that success is always beyond the horizon, and repeated failure only frustrates us, and we lose what shreds of reputation we may have with the uninformed, but (alas) powerful process men.

A case of this kind came to my notice last week when I saw in our shop a small control valve which had all the marks of long service and hard usage. One of our mechanics, who, I fear, does not possess the self control so desirable in our work, stood near it muttering obscenities.

- **Me.** Just a moment here. Why are you in such bad humour?
- **He.** Why? We had this valve in here for repair nine times in the last seven months and I am growing sick at the sight of it.
- Me. I am amazed! It is only a one inch pilot operated steam reducing valve. It was bought to work and it should work. You must be doing something wrong.
- He. (Through clenched teeth) Each time I have examined the springs and sealing diaphragms and found them fault-less. I have cleaned and polished the pilot piston to a mirror like finish. I have restored both plug and seat to good condition. I have cleaned all passages and renewed any doubtful gaskets. I have, furthermore, tested it on the bench as on air reducing valve and it works fine. Any suggestions?
- Me. You seem to have covered everything. Why do you think it doesn't work?
- He. I've got lots of theories, such as too much superheat in the steam, too much condensate, or too great a pressure drop, but nothing that helps to make it work as we want it

(Continued on Page 56)

(Continued from Page 55)

to. It is supposed to control steam to a building heat system and the way it works, the tenants either freeze to death or the relief valve blows constantly. No happy medium.

Me. Could not this be controlled by an ordinary diaphragm valve, properly sized, and with a suitable return spring to balance the downstream pressure if it were piped back to the diaphragm?

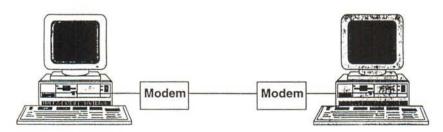
He. Certainly, but such a valve costs a little more, and so we will spend more for maintenance than a good valve is worth in an effort to make this mechanical miscarriage work. Whoever bought this must be a low grade idiot, or a relative by marriage of an instrument salesman.

Me. You are getting bitter now. Did you put all those on the victim?

He. No. In the early days, a hammer blow would make it throttle for a while, so these scars were caused by maddened process men. Enough of this, however. I must get it overhauled and out again for we have another one to work on this afternoon.

Well, I don't see much future for an instrument man who takes such a defeatist attitude. If it was bought to work, it should work, even if the Purchasing Department does do their shopping at Kresge's.

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NEWS RELEASE (continued from page 53)

Inc., the umbrella organization covering WorldFIP North America and WorldFIP Europe, has endorsed the merged development effort.

Fieldbus is a term used to describe digital networks connecting fieldlevel devices with each other as well as supervisory control systems. Fieldbus, which is expected to replace the analog communications networks based on the 4-20 mA standard, provides numerous advantages to users, such as reduced wiring, bi-directional communications between field-level devices and control systems, self-diagnostics and greater accuracy and repeatability

The ISPF is a multi-company consortium formed in late 1992 to develop an interoperable fieldbus. Among its members of the board of directors are Fisher-Rosemount, Siemens, Yokogawa, ABB, Fuji Electric and Foxboro.

WorldFIP was organized several months later with a similar mission. Among its members are Honeywell, Group Schneider, ELSAG Bailey, Allen-Bradley, Cegelec, ENEL and Masoneilan-Dresser.

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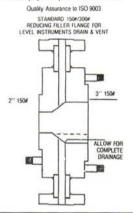
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	Hex Valve	Sharp Valve	
	Hiltcroft		
	Hitachi - Oscilloscopes	Syber Systems Inc. Transcat	
	Hoffer Flow Controls - USA		
		Lisle-Metrix Ltd.	
	Honeywell Controllers & Decorders	Davis Controls	
	Honeywell - Controllers & Recorders	Brian Controls	
	Honeywell - Controllers & Recorders	Cantech Controls	
	Honeywell - Recorders	Provincial Controls	
	Honeywell - Recorders	Transcat	
	Horiba	SSCAN-Grodyne	
	Hoskins	Cantech Controls	
	Huntron	Transcat	
	Hy-Cal	Davis Controls	
	Hydril	Cantech Controls	
	Hygrolog	Endress & Hauser	
	IBM Industrial	CB Engineering	
	IC Sensors	SRP controls	
	IDEC	elenex Ltd.	
	IET	Transcat	
	ITT Barton Instruments	Armatek Controls	
	ITT Diaflow	Romatec	
	ITT Neo Dyn	CB Engineering	
	IVO Industries - USA	Lisle-Metrix Ltd.	
	Illinois Instruments	Veronics	
	Imperial Eastman	Provincial Controls	
	Imperial Eastman	U & I Supply	
	Imperial Eastman	elenex Ltd.	
	Industrial Scientific Corporation	SSCAN-Grodyne	
	Ingold	Westech	
	Inicon	Cantech Controls	
	Inor	Alpha Controls & Instrumentation	
	Intecolor	CB Engineering	
	Intelligent Controls	SRP controls	
	Intellitron	Cantech Controls	
	Intellution		
		GB Engineering	
	Interface	Willer Engineering	
	Interlink	Vermeer Engineering	
	International Sensor Technology	Industrial Projects	
	Interscan	SSCAN-Grodyne	
	Intertec	Tubetech	
	Ionics Instrument Division	Veronics	
	Ircon	Willer Engineering	
	Ishida	Atlas Alloys	
	J-Tec	Romatec	
	JB Engineering	Transcat	
	Jacoby Tarbox	Romatec	
	Jamesbury	Atlas Alloys	
	Jensen	Transcat	
	Jofra	Brian Controls	
	Jofra	Transcat	
	Johnson Yokogawa	CB Engineering	
		DD Engineering	
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Manufacturer / Tradename Local Sales Representative Jordan Controls Cambridge Controls Conval Equipment Joucomatic International Bestobell Canada Jucker Julius Bauser - Germany Lisle-Metrix Ltd. K-Flow Willer Engineering **CB** Engineering K-Tek K-Tek J & M Industrial Supply KNF Neuberger Transcat Associated Valve Kammer Control Valves Bestobell Canada Kammer Control Valves Kane-May Transcat Westech Kates Rosemount Instruments Kay Ray/Sensal Kaye Transcat **CB** Engineering Kave Instruments Keddco Mfa Ltd. U & I Supply Keller Campbell Scientific (Canada) Corp. Kenwood USA Transcat Ketema - McCrometer Brian Controls Brian Controls Ketema - Schutte & Koerting Kinetics Systems Corp. - USA Technel Kinetrol Provincial Controls King Instrument Industrial Projects Kistler-Morse Novatech Kitz Atlas Alloys Kitz Cantrols Davis Controls Klinger Kotron Provincial Controls Kurz Brian Controls SSCAN-Grodyne Kurz Kurz Transcat L & J Technologies Armatek Controls LAGCO Flumes - USA Lisle-Metrix Ltd. LEOPOLD Lisle-Metrix Ltd. LFE Instruments - USA Lisle-Metrix Ltd. LI-COR Campbell Scientific (Canada) Corp. LMI Novatech LMI U & I Supply Transcat Land Land - Analyzers Westech Larad Syber Systems Inc. Leader Transcat Leaderline Brian Controls Leaderline Honeywell Lear Siegler Romatec Lee-Dickens Ltd. - England Lisle-Metrix Ltd. Sarnia Piping Specialties Leeds & Northrup elenex Ltd. Legris Provincial Controls Legris Fittings PMP Instrumentation Letco Lewis Transcat Davis Controls Love Lumenite Bestobell Canada M and Y Valve Services Ovantum Sales Inc. M point Endress & Hauser M-System SRP controls M-Tek Transcat

Lakeside Controls

Brian Controls

Transcat

MCF Ball Valves

MKS

MST

Manufacturer / Tradename

MTI

MTL IS Barriers

MTS

Madison

Magnetrol

Major

Manobourdon

Marpac

Marsh

Martel

Masoneilan

Max 1000

Mead

Meeco Inc.

Mercoid

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Metrix

Metrix Timers

Metrosonics

Micon

Micro Motion Micro Movements

Micromax 2

Micronics Ltd.

Mid-West Instrument

Milton Roy - Liquid Metronics Division

Mini-X Purge Systems

Mini-Z Purge Systems Mitsubishi

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Transcat Novatech

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Davis Controls Brian Controls

Manufacturer / Tradename Local Sales Representative Moore Products Company Nullmatic **Numatics** Provincial Controls Numatics elenex Ltd. Huron Valve & Fittings Nupro Valves O'Brien Armatek Controls OMNI Westech Transcat Oakton Ogontz Cantech Controls G.L. Stebbins Ohmart Bestobell Canada Oilgear Oliver Valves Sarnia Piping Specialties elenex Ltd. Omron Orange Research Provincial Controls Transcat Orion P+F - USA Lisle-Metrix Ltd. Romatec PMV Brian Controls PTC PTC Transcat Pacer Industries Transcat Pacific Instruments SRP controls Provincial Controls Pamark Manifolds Panalarm Cambridge Controls Panalarm Willer Engineering Panametrics PCI Division Veronics TubeTech Parker Pelican Transcat Brian Controls Penberthy Westburne Lytle Penberthy Pepperl + Fuchs - USA Lisle-Metrix Ltd. Permacal Provincial Controls Phipps & Bird Transcat Phoenix Contact elenex Ltd. Davis Controls Polysonics **Polytronics** Transcat Porter Instrument Co. - USA Lisle-Metrix Ltd. Lakeside Controls Posispal Powers Process Control Conval Equipment Precision Digital Armatek Controls Precision Digital Armatek Controls Preferred Rimcor Inc. Vermeer Engineering Preso Willer Engineering Presto-Tek SRP controls Pribusin Provincial Controls Pribusin Inc. Novatech Promac Transcat Ovantum Sales Inc. Prominent PMP Instrumentation Proquip Provincial Instrument Housings Provincial Controls Provox Lakeside Controls Proximity Bestobell Canada Proximity Control Provincial Controls **Psytronics** Cambridge Controls Pulsafeeder Romatec Pyramid Romatec QEL TubeTech **QSDM** Alpha Controls & Instrumentation Willer Engineering OSDM Transcat Quad Tech Qualimetrics Transcat Quantum Transcat R.M. Young Campbell Scientific (Canada) Corp. Manufacturer / Tradename Local Sales Representative **RCM** Industries Cambridge Controls REBS Campbell Scientific (Canada) Corp. REXA Cantrols RGS Syber Systems Inc. RIMCO - Raingauges Campbell Scientific (Canada) Corp. Transcat RMS Instruments Technel Engineering Ralston Transcat Ralston elenex Ltd. Raytek Transcat RdF Willer Engineering Research Control Valves Lakeside Controls Rexcon elenex Ltd. Robbins Myers U & I Supply Robertshaw PMP Instrumentation Rochester Instrument Systems Sharp Valve & Instrumentation Rohrback Cosasco Systems Armatek Controls Industrial Projects Rosemount Rosemount Instruments Rosemount Analytical Rosemount Instruments Rosemount Analytical Transcat Rosemount Combustion Control Romatec Rotomation elenex Ltd. Rotronic Alpha Controls & Instrumentation Royce Instruments PMP Instrumentation Ruska Instrument Corp. - USA Technel Transcat S.P.S. Instrument Services Sarnia Piping Specialties SAFFTRIP I.S. Lisle-Metrix Ltd. SOR Industrial Projects SPM Transcat STI elenex Ltd. Sample Technologies Inc. (STI) **CB** Engineering Sarasota Automation Sarasota Measurement & Controls Sharp Valve & Instrumentation SRP controls Scanivalve Corporation - USA Technel Engineering Schlumberger Sarnia Piping Specialties Schrader Bellows TubeTech Schramm Sharp Valve & Instrumentation Scully Electronic Systems SRP controls Seacor Transcat Sealed Unit Parts Transcat Sensall Alpha Controls & Instrumentation Sensidyne Novatech Sensidyne Gas Monitors Transcat Servomex Novatech Setra Alpha Controls & Instrumentation Shand & Jurs Armatek Controls Shawflex Bestobell Canada Shimpo Transcat Sieger Westech Siemens Alpha Controls & Instrumentation Sierra Monitor Transcat Sigma Technologies Sarnia Piping Specialties Signet Scientific Brian Controls Sigrist-Photometer Co. - Switzerland Lisle-Metrix Ltd. Silometer Endress & Hauser Simpson Transcat Skinner Cantech Controls Smar G.L. Stebbins Smartline **Brian Controls**

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elenex Ltd.

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Lisle-Metrix Ltd. Willer Engineering

Transcat Lakeside Controls Transcat

Transcat Brian Controls Transcat Transcat Brian Controls

Transcat Armatek Controls Armatek Controls

Transcat

Willer Engineering Cantech Controls Transcat

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Transcat

Cantech Controls Willer Engineering

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Transcat

Manufacturer / Tradename Local Sales Representative Trueline Valves Conval Equipment Tytronics Inc. Novatech U.S. Gauge Brian Controls U.S. Gauge Transcat Unimeasure SRP controls United Electric Brian Controls United Electric Cambridge Controls United Sciences Inc. Willer Engineering Unitherm Bestobell Canada Universal Alpha Controls & Instrumentation Universal Enterprises Transcat Unomat SRP controls Unomat Transcat Vaccon Vacuum Provincial Controls Vaisala Transcat Vaisala - RH. Barometric Pressure Campbell Scientific (Canada) Corp. Valhalla Transcat Valtek Cantrols Valytech Cantrols Vanessa Westburne Lytle Varec Westech Variomag Endress & Hauser Vector-Vid Transcat Velan Westburne Lytle Versatile Instruments Sharp Valve Versatile Measuring Instruments SRP controls Vertigage Moore Products Company Viatran Willer Engineering Vista Scientific Transcat Vitec Transcat Viz Transcat W.E. Anderson Cantech Controls WHIPPS Inc. - USA Lisle-Metrix Ltd. Walker Scientific Transcat Wallace & Tiernan J & M Industrial Supply Wallace & Tiernan - Pressure Calibrators Transcat Novatech Warren Jones Engineering - England Lisle-Metrix Ltd. Warrick Davis Controls Waterman Industries - USAL isle-Metrix Ltd. Waugh Alpha Controls & Instrumentation Weksler Instruments Baker Instruments Ltd. Welker Engineering SSCAN-Grodyne West Alpha Controls & Instrumentation Westech Westech Westlock Controls Atlas Alloys Whesso Varec Westech Whitey Valves Huron Valve & Fittings Whitman Davis Controls Wika Sharp Valve & Instrumentation Wilkerson Transcat Provincial Controls Winters Gauges

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