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September 1992



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Honourable Richard Allen announced today that Lambton College will receive \$4.0 million from the *jobsOntario* Capital fund to establish a Centre for Advanced Process Technology, at our main campus in Sarnia. Mr. Bob Huget, MPP presented the message for the Minister at the College news conference.

During the past year the College established a Steering Committee, comprised of industry representatives, suppliers to industry, and college personnel, to study the feasibility of a Centre for Advanced Process Technology. "We came to the conclusion that the college system must develop facilities to provide a balance of industrial research, technology transfer, and education in support of economic development. Education and training are not frills. In today's world, they are a necessary part of staying competitive," states Terry Blundell, Vice President, Academics and Chair of the Steering Committee.

"The global market place is highly competitive. For industry to survive, they need to have access to ongoing high level training for process employees in a cost efficient manner. The Centre for Advanced Process Technology will provide this answer and is now a reality," Mr. Blundell added.

The process instrumentation control laboratories at Lambton, although second to none in any educational institution in Canada, and possibly even the United States, with the exception of the Instrument Society of America in North Carolina, can no longer be considered state-of-the-art, due to the impact of financial constraints over the last few years. Universities and centres such as CATE at Ryerson are providing product research and advanced training to improve manufacturing capabilities in Canada, yet nowhere is there a facility for advanced application and training for the Process Industries.

The Centre for Advanced Process Technology (CAPT) is a partnership of industries, suppliers, the Instrument Society of America, government and Lambton College. As partners we will develop and deliver leading edge training to process industries. Our objective is to develop, secure and otherwise provide training materials, training services, and the critical equipment required to transfer technology and new skills for process industry operations. The newly established Canadian Distribution Centre at the college for the Instrument Society of America (ISA) training materials, will play an integral role in the development of CAPT.

continued onpage 17

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P.O. Box 386 Sarnia. Ontario N7T 7J2 A Brief History of ISA

The Instrument Society of America (ISA) is an international society of over 46,000 professionals involved in instrumentation, measurement, and control. These fields are essential to the manufacture of nearly every product - from cosmetics to cars - and lead the technological modernization that has been taking place in industry worldwide.

ISA's individual membership is organized into over 160 local sections, mainly in the US and Canada, but including those in Europe, South America, and Asia. In addition,

there are over 70 student sections at various educational institutions.

ISA's 24 divisions (interest groups) focus on a particular aspect of measurement, control, and automation and encourage the development and dissemination of specialized technical information in their technologies - e.g. cryogenics, robotics, or telemetry or their industries - e.g. chemical, oil or paper and pulp manufacturing.

ISA was created in 1945 in Pittsburgh by representatives from eighteen US and Canadian instrument organizations. The Society staff office was located there until 1980

when it relocated to Research Triangle Park, North Carolina.

Today, ISA is a major conference and exhibit organizer. The first ISA conference, "Instrumentation and the University," took place in Pittsburgh in October 1945. The following September, a truly international conference and exhibit, attended by 5,000 people was held in Pittsburgh. The ISA International Conference has been held annually since and is the largest instrumentation and control conference in North America.

To provide members with the latest information in their technologies, ISA first published the Journal of the Instrument Society of America as part of Instruments Magazine in October, 1946. It was published separately as the ISA Journal. It was renamed Instrumentation Technology in 1967, and InTech in 1978. Today, the name is INTECH and 52,000 copies are distributed worldwide every month. ISA also publishes 45,000

copies of its other magazine, Industrial Computing, bimonthly.

Early on, ISA recognized that standardization of instrumentation and control devices is vitally important to industry, and the Society elected to play a leading role in the development of the necessary standards to accomplish this. Our first standard (1948) set guidelines for thermocouples (used to measure temperature). In 1990 we published and sold 1200 copies of our tenth edition of Standards and Practices for Instrumentation, a two volume set containing 75 ISA standards. There are currently 2400 people continuously involved in the ISA standard process working on 125 committees and developing 50 draft standards.

Since its first conference, ISA has published technical papers as conference proceedings. In 1960, ISA expanded this activity by publishing *Basic Instrumentation Lecture Notes* and in 1963, *The ISA Transducer Compendium* and the first edition of *Standards and Practices for Instrumentation. ISA Transactions* were introduced in 1962 as a scholarly work for application research and experimental papers. The *ISA Directors of Instrumentation*, started in 1979, is a complete guide to Instrumentation products for process control. It is distributed free to members.

ISA is a major publisher of books in measurement, control, and automation, and offers over 100 titles. It's authors are leading experts in the various fields. Subjects range from basics for the beginner, tutorial and educational books for the practitioner, and advanced

publications for the seasoned professional.

ISA is a leading training organization for measurement, control, and automation, both

by direct training and by development of training aids for others to use.

One of ISA's earliest published books was a training aid, published in 1963. In 1978, ISA started to emphasize continuing education for its members. Initially, courses were held in Research Triangle Park. Then, in 1983, the present ISA Training Center was established in Raleigh.

ISA will offer over 300 courses this year taught by 72 experienced professionals and reaching over 5,000 people at its Raleigh Training Center, in regional training programs in the US and Canada, and through customized training for various clients.

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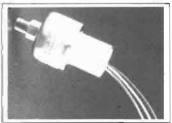
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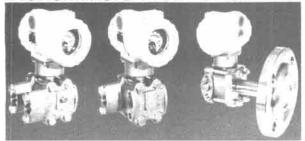
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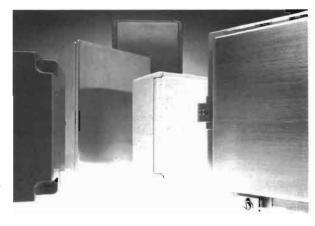
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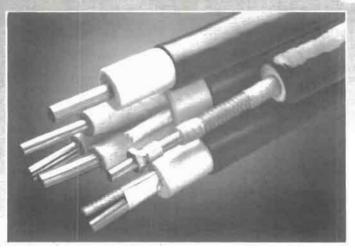
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In addition to this direct training, ISA offers many different training aids. A major series is the set of 70 videotapes for in-depth training of instrumentation technicians. Our newest teaching method, interactive videodisc training, is designed for self-training of specialists in instrument calibration. In addition, ISA offers other training videos, many books for training use in industry or academia, and a series of software packages.

ISA has always been internationally oriented and in 1989 opened a European office in Brussels. It has cosponsored conferences and exhibits in China and Europe and was a host to the 1988 Congress of the International Confederation IMEKO 88 in conjunction with ISA/88 in Houston

ISA Milestones 1945 - 1990

18 local societies merged
First conference & exhibit
Hired fulltime executive director
ISA began publishing its own journal
gar process grant
First division formed
Present I&S and Technology departments formed
ISA began publishing books; ISA Transactions
Entered 10-year lease in Pittsburgh
First section chartered outside North America
Decision to build headquarters facility
Moved to RTP - 27,000 members
Began Society Leadership Training Program
Purchased ITTP, first major commitment to train technicians
Introduced ILM's
Property purchased and building in Raleigh, NC (\$2 million) for ISA
Training Center
Introduced IRP's
Opened ISA Training Center
Participated in MICONEX
34,000 members
First Conference & Exhibit outside North America
Expansion of headquarters facility
36,000 members
Established ISA Services, Inc.
Purchased Programmable Controls magazine
Created ISA International subsidiary
Largest annual conference and exhibit
Hosted first IMEKO conference in US
Began publishing a Society newsletter - Inside ISA
Initiated strategic planning process
Introduced IVI
Initiated new leadership training program
Published first Industrial Computing magazine
42,000 members
45th Anniversary
Hosted major international standards meeting in Research Triangle Park
area in June
ISA/90 - Largest exhibit ever
45,500 members projected
Implementation of strategic plan



Instrument Society of America

SARNIA SECTION

June 4th, 1992

May Dinner Meeting Highlights

The fifth and final Dinner Meeting for this term was held on Monday, May 25th at the Sarnia Golf and Country Club. The club put on another fine meal which was thoroughly enjoyed by all.

This meeting was the culmination of our year; an awards and wives night. Many awards, thanks and praises were given out. A new executive was elected for next year with Bob Kelly becoming the new President.

The meal was attended by forty-three persons including wives - not a very big turnout.

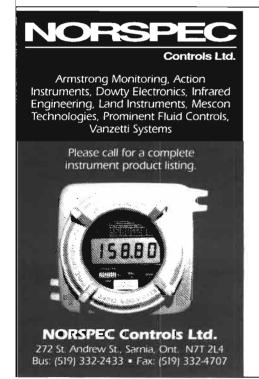
For our entertainment, a lovely Sales Rep. from the Pelee Island Winery of Kingsville, Ont., Mrs. Veronique Pellerito brought with her bottles of various wines for our taste. The lines didn't hardly diminish until almost everyone had tasted a few ounces of the four products she brought with her.

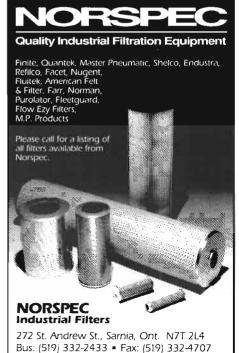
She presented us with a slide display and a picturesque walk through of the Pelee Island Winery from its inception to the way it is run today. A very good entertaining presentation.

Thanks for your support, see you next year.

Program Committee: Ron Thurier

Mike Murray





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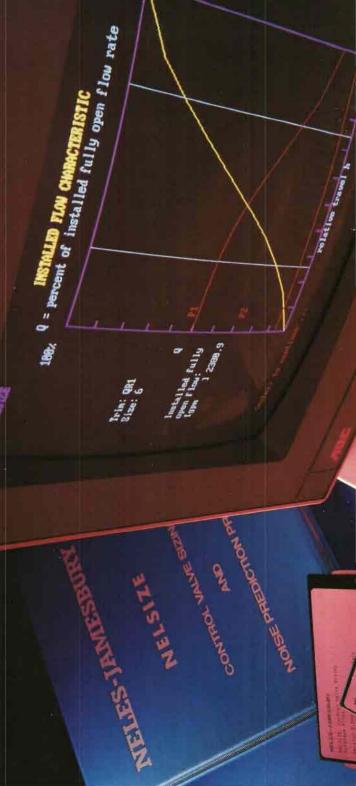
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Meeting Dates

MEMBERSHIP DINNER MEETINGS

Date	Place
September 28, 1992	Sarnia Golf & Curling Club
November 30, 1992	Sarnia Golf & Curling Club
January 25, 1993	Sarnia Golf & Curling Club
March 29, 1993	Sarnia Golf & Curling Club
May 31, 1993	Sarnia Golf & Curling Club

Time: Cocktails @ 6:00 p.m. Dinner: @ 7:00 p.m.

Executive Meetings

Date		Place
July 27, 1992		Drawbridge Inn
September 14, 1992		Drawbridge Inn
November 9, 1992		Drawbridge Inn
January 11, 1993		Drawbridge Inn
March 1, 1993		Drawbridge Inn
April 26, 1993	Time: 7:00 p.m.	Drawbridge Inn



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SARNIA SECTION

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Dinner Meeting Notice

The first ISA Dinner Meeting will be held on Monday, September 28, 1992 at the Sarnia Golf and Curling Club, 500 Errol Road West, Point Edward. The cocktail hour will begin at 6:00 PM followed by dinner at 7:00 PM.

The guest speaker for the evening will be Mike Churchwood from the Quality Management Institute in Mississauga. The topic for the evening will be ISO 9000. Mike will present the why's and wherefore's around ISO 9000. This is about to hit all of us very shortly and the presentation and ensuing discussion should be very informative and useful.

Please contact one of the following no later than Friday, September 25, 1992, to make your reservations.

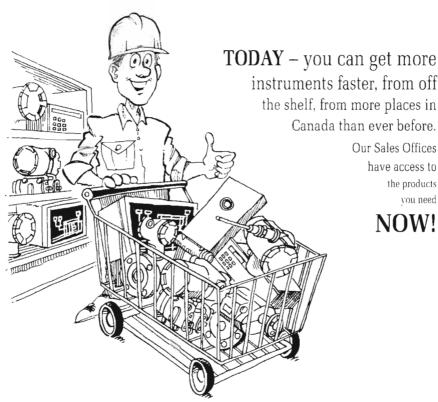
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ISA Perspectives



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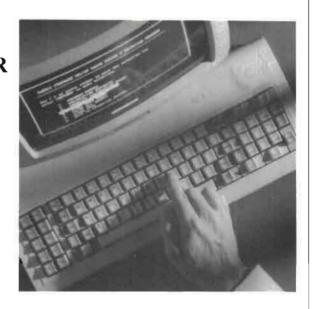
"CONGRATULATIONS" to Rich Paterson who won the KATES Award for the Sarnia section.



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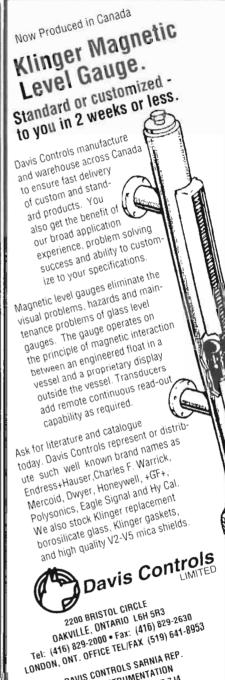
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Report on President's Summer Meeting 1992

((prepared July 16th 1992)

On behalf of the Sarnia section I attended the "ISA President's Summer Meeting". It was held over the four and half day period commencing Sunday, June 28th, in Tucson, Arizona.

A total of 254 delegates including 52 first time attendees were present.

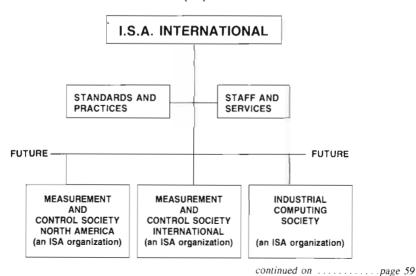
The highlights of this meeting follows:

At the general opening session David Bishop (President) - Stated that the general state of the society continues to be good but membership growth has slowed down a little. Malcolm Quinn (Dist 13 Past DVP) gave a review of ISA-92 Toronto. Attendance was low but in proportion to Anaheim attendance. 10,000 vs 30,000 people, 79,000 sq ft vs 200,000 sq ft.

Financially it was a success, 334 companies participated. Walter Bajek (Past Society President) made a presentation on ISA-93 Chicago. He stressed involvement by all sections and promised publicity and proportional sharing of revenues in return. The latter will be based on Section' member attendance. Please remember if you attend do indicate your Section affiliation when registering.

Organizational Structure Towne Meeting

Much debate took place on the proposed new structure for the organization. Those of you who have been following the developments taking place within the industry, will realize that change is being necessitated by developments in industrial computing and industry growth in the EEC and Pacific rim countries. If ISA is to maintain its enviable position as the "Society of Choice" for those employed in the area of measurement and control technology then, it too must change to accommodate the new realities. The current proposal is shown below.



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Fact

- Over 4,000 TDC 3000 systems are installed worldwide
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Advanced Control Solutions from Honeywell are the next logical steps in the evolution of your control strategies. They are designed to improve your process and operations and squeeze out extra profits from your production investments. And customers report that they start seeing significant paybacks within weeks.

From sensors to the boardroom

Whatever your control needs Honeywell has a complete range of advanced automation tools to choose from.

For accurate, dependable and cost-effective field instrumentation it's hard to beat the SMARTLINE family of 'Smart' pressure, temperature and flow transmitters.

Fact

 13 of the top 15 North American pulp and paper manufacturers use the Honeywell ST 3000 pressure transmitter For standalone applications, the LEADER-LINE family of controllers and recorders is fast gaining a reputation for its impressive selection of cost/performance alternatives.

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Honeywell offers a portfolio of services that optimize system performance, maximize the use of all system features and extend system life.

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- Honeywell has over 70 years experience in the support of process control and factory automation systems.
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PRODUCT LISTING

	PRODUCT EIGTH	
TEMPERATURE RELATIVE HUMIDITY PH CONDUCTIVITY DEWPOINT MOISTURE	Thermocouple Assemblies Industrial Thermowell Assemblies RTD Assemblies Components Digital Temperature Controllers PH Recorders & Controllers Dewpoint Systems	Thermocouple & RTD Elements High Temperature Assemblies MSystem Temperature Transmitters Digital Temperature Indicators Relative Humidity Transmitters Conductivity Monitors/Controllers Moisture Content
PRESSURE	Low Cost Solid-State Pressure Sensors Precision Pressure Transmitters Aerospace/Military Pressure Transducers Low Cost P-to-1 and 1-to-P Converters Digital Manometers and Barometers Air Data Test Sets Pressure Calibration and Testing Services Low Pressure Transmitters	Druck Industrial & Process Pressure Transducers Druck CSA Intrinsically Safe Pressure Transmitters Plastic Mell Pressure Transducers and Transmitters Digital Pressure Gauges Portable Pitot Static Testers Automatic Calibration for Aircraft Instruments High Pressure Down Hole Transducers
SIGNAL CONDITIONERS LIGHTNING PROTECTION UNITS BARGRAPH INDICATORS DIGITAL PANEL METERS	Field Mounted Two-wire Signal Conditioners MSystem CSA Approved Isolators Transducer Signal Conditioning Power Transducers Computation Units Bargraph Indicators Instrumentation Amplifiers Programmable Transducer Amplifiers Low Cost Digital Process Meters	Field Programmable Signal Conditioners Limit Alarms Power Supplies M-System Lightning Protection Units Frequency Transmitters Pneumatic Transducters Programmable Filter/Amphiliers Smarl Digital Panel Meters
INTRINSIC SAFETY BARRIERS	Plug-In Shunt Diode Safety Barriers Elcon Instruments, Isolators	High Density Intrinsically Safe Isolated Barriers Transformer Isolated Barriers and Signal Conditioning
TEST MEASUREMENT AND CALIBRATION INSTRUMENTS	Deadweight Testers Druck CSA Intrinsically Sale Portable Digital Pressure Indicators and Calibrators Digital Pressure Gauges Druck Portable Digital High Pressure Hydraulic Calibration Systems Pocket Digital Pressure Gauges Unomat Smart Loop Calibrator for Milliamps A.S.L. Resistance Thermometry Bridge A.S.L. Temperature Calibration Baths A.S.L. Standards Psychrometer	Unomat Frequency Tester & Calibrators Piston Gauges Druck Multichannel Portable Digital Pressure Indicator and Calibrator Druck Precision Pressure Controller/Calibrators Unomat Multi-Function Calibrators Pressure Calibration Services A.S.L. Automatic AC Resistance Bridge Precision Thermometer Low Pressure Calibrators
LEVEL	Depth/Level Pressure Transducers and Transmitters Liquid Level Control Systems Leak Detection Systems Overfill Prevention Control Systems Flow Meters	Tank Level Gauging Precise Liquid Inventory Management Vehicle & Railicar Grounding Systems Bottom Loading Systems Flow/Level Switches
POSITION DISPLACEMENT LOAD FORCE	Rectilinear Position Transducers Linear Position and Velocity Transducers Linear Displacement Transducers Force Sensors	Rolary Position Transducers Programmable Position Monitors Linear Position Indicators Load Cells
VIBRATION	Low Cost Piezoresistive Accelerometers Instrumentation	Velocity Sensors Monitors
RECORDERS	Graphic Recording Systems Transient Data Recorders Instrumentation Recorders	Digital Recording/Analysis Systems Transient Digitizers Waveform Digitizers
DATA ACQUISITION AND CONTROL SYSTEMS	Transient Acquisition & Analysis Systems Static & Dynamic Data Acquisition Systems Portable Battery-Powered Data Acquisition Systems	Signal Capture & Analysis Systems Camac (ANSI/IEEE) Based Data Acquisition Systems

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PART 4: APPLYING FOR SENIOR MEMBER STATUS?

PLEASE UPGRADE MY MEMBERSHIP TO SENIOR. (Requires Admissions Committee review.)					
I believe I am eligible for ISA	's Senior Member Grade. I have (p	olease check t	ne one item be	low which	applies to you):
	eering degree and at least 6 years responsible charge. * (an advance				vhich have been
		OR			
2 10 years of em	ployment in instrumentation—2 o	f which have b	een in a positio	on of respo	nsible charge. *
 (Responsiblity 	le charge includes: a) directing ac for instrumentation developmen strumentation or associated engin	tivities of other	s in instrumen or operation a	tation work	; or b) individual sional level; or
Education		Years	Date	_	
Education: High School	Name	Attended	Graduated	Degree	Major
Technical Institute					
College or University					
Graduate School					
Professional Record:					
Date of each position. (month/year). Begin with	Name & address of employ	<i>y</i> er			ber of Years in
most recent position.	 Title Duties-especially the exter 	nt		Hesp	onsible Charge
	of responsible charge				
(From - To)					
(FIGHT - IQ)					
				-	
(From · To)					
(From - 10)				-	
		_		-	
(From · To)					
(From - 10)					
				_	
					
(From - To)					
		_	(Att	ach supple	ment if needed)
References: (Give two or m	ore references familiar with your				
	Company	professional ad			lembers)
Address	Company			e	V
2. Name	Company				Yes No
Address	Company			e	No
Signature			ISA		185 NO
-				·	

News Release

LEEDS & NORTHRUP

Leeds & Northrup, Canada has appointed ATS-ALLTEMP of Sarnia, Ontario as the exclusive representative for Leeds & Northrup products in the southwestern Ontario region including the centres of Sarnia, London, Chatham and Windsor.

CASHCO

PROVINCIAL CONTROLS are pleased to announce their appointment as exclusive distributor for "C A S H C O" as of July 1, 1992.

DRESSER VALVE AND CONTROLS ISO 9000 STANDARDS

Dresser Valve and Controls of Burlington, Ontario, is one firm that has risen to this challenge. Following a comprehensive audit of its quality management system, the firm was registered to the international quality assurance standard, ISO 9002.

CONVAL EQUIPMENT

We are pleased to announce the appointment of Conval Equipment as the authorized representative of The Protectoseal Company, Vent/Flame Arrester Division in the Province of Ontario.

NOTE: To have your News Release or Career Opportunities published in the Annunciator, please forward the information to:

ISA Sarnia Section

Box 206, Sarnia, Ontario / N7T 7H9
Att: Newsletter

Much discussion took place regarding this proposed structure and the implicit issues; e.g. the make-up and voting structure of the governing body, the transfer and ownership of current assets, membership of more than one branch of the society and many other such matters were discussed in great detail.

As I'm sure you will realize, this is a significant and complex development in our Society's history. Many more meetings and explanations will be required before the outcome is finalized.

Student section support continued to enjoy a high profile at the national level. For the record your section is among the leaders in this activity. District 13 (eastern Canada) is currently planning to have a Student workshop in conjunction with the next general District 13 workshop scheduled for Toronto in Sept. 1993. This timing will ensure good support by the Society Executive and headquarters staff. It will also allow us to offer meaningful programs to the Students and at the same time not interfere too much with their academic program.

To finish this brief report off on a very positive note, I am pleased to announce that, as a result of some dedicated effort on the part of several members of your executive, the Sarnia section won the "Kates Award". For the record, five such awards are made each year to sections displaying excellence in documentation and operation of an active program at the Section level. That Toronto also won one of the awards is even more gratifying for the Canadian membership.

Our local Student section are also to be congratulated on a fine first effort. They were unfortunately "pipped at the post" in a very close competition for the Student Section Kates Award. In their competition only one award is made. I'm sure this experience provided a good example on which to build next time.

This very prestigious prize will be presented before the whole society at the honours and awards banquet in Houston in October.

Joyce Trip Miller from headquarters reported on membership growth:

	1990	1991	_1992_	_1992_	_1992_
	actual	actual	<u>y.t.d.</u>	<u>budget</u>	forecast
ISA	42004	43424	42728	46400	44500
ISAI	4180	4884	4878	_5600	5500
	<u>46184</u>	48308	47606	52000	50000
	1993 projections		ISAI <u>6</u>	500 500 000	

(ISA = Canada and USA, ISAI = rest of the world)

Jim Lomax Sarnia Section, President 1991 - 1992



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Strahman - Drain & Sample Valves, Cleaning Stations

Devar - Signal Conditioning. Temperature

Hvdril - Turbine Flow Meters

Hoskins - Electric Heat Tracing

Ogontz - Temperature Control Valves, Steam Traps

Inicon - Heat Tracing Control

Teltronics Inc. - CRT Based Recorders & Indicators

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USERS DIRECTORY

This index lists manufacturers and trade-names alphabetically and enables users to determine the local representative for a particular manufacturer or product.

Manufacturer/Tradename

3M Circuit Tracer Kit

A.W. Sperry

3-D

ABB Kent-Taylor ABB Kent-Taylor - Recorders

ABB Metrawatt

Acopian ACR Systems

Acrolab Acromag

Acrotech

Action Instruments AEMC

AERCO

Alltemp Sensors

Alnor Alnor Altek

Altek

AMAL/Richards American Felt & Filter

Ametek

Ametek - Analyzers

Ametek - Mansfield & Green Ametek - PMT

Ametek - U.S. Gauge Amprobe Amri Valves

Analogic Anarad

Anderson Greenwood

Apollo

Appalachian Controls Applied Automation

ARi

Ariay Armatek

Armstrong Armstrong Monitoring

ASCO ASCO **ASCO** ASCO Ashcroft

Ashcroft-Dresser

Athena Atkins Azonix B & K B/W Controls

Bacharach

Bacharach - Hand Held Instruments

Badger Meter

Local Sales Representative

Alpha Controls & Instrumentation Transcat

Transcat Globaltech Transcat Transcat Transcat

Alpha Controls & Instrumentation

Globaltech

Willer Engineering

Transcat

Norspec Controls

Transcat

Valley Process Specialties

ATS-Alltemp

Baker Instruments Ltd.

Transcat

Alpha Controls & Instrumentation

Transcat Cantrols

Norspec Industrial Filters

Transcat Westech Brian Controls **Brian Controls**

Brian Controls Transcat

Sharp Valve & Instrumentation

Transcat

Willer Engineering Cantech Controls Romatec

Cantrols Westech

Alpha Controls & Instrumentation

TubeTech

Armatek Controls Willer Engineering Norspec Controls Conval Equipment Lakeside Controls TubeTech

Westburne Lytle Transcat

Conval Equipment

Transcat Transcat Transcat Transcat Cantrols

SSCAN-Grodyne

Transcat

J & M Industrial Supply

Manufacturer/Tradename	Local Sales Representative
Badger Meter - Research Control Valves	Lakeside Controls
Barksdale	Sharp Valve & Instrumentation
Baumann Control Valves	Conval Equipment
Beamex	Transcat
Bebco Industries	Cantrols
Beckman	Transcat
Beckman - Cedar Grove	Transcat
Beckman Industrial	Rosemount
BEHA	Transcat
BEI Belle Grove	Willer Engineering
Bellofram Bellofram	Conval Equipment
Berthold	Romatec
Beta	SSCAN-Grodyne
Beta Products	Transcat Armatek Controls
Bi-Lok	PMP Instrumentation
Bi-Lok	Transcal
Biddle	Transcat
Bio-Tek	Transcat
Birkett/Richards	Cantrols
Brandenberg	Transcat
Brandt	Willer Engineering
Brian	Brian Controls
Brooklyn Thermometer	Transcat
Brooks	Rosemount
BS & B	Romatec
Burns Engineering	Armatek Controls
Cajon	Huron Valve & Fittings
Canadian Meter	G.L. Stebbins
Cancoppas	PMP Instrumentation
Cash-Acme Cashco Canada	Westburne Lytle Provincial Controls
Cellex	Sharp Valve & Instrumentation
Century Valve	PMP Instrumentation
Chandler	Transcat
Chart Pens Inc.	ATS-Alltemp
Chemtrol	U & I Supply
Chessell	Willer Engineering
Clif Mock	Westburne Lytle
Codel	Westech
Collins Instrument Company	Cantrols
Collins Instrument Company	Sharp Valve & Instrumentation
Compressor Controls Corporation	SSCAN-Grodyne
Conant Controls	Industrial Projects
Conders Conoflow	Transcat
Consolidated	Sarnia Piping Specialties Sharp Valve & Instrumentation
Consolidated Controls	Transcat
Control Instruments Corp.	Willer Engineering
Control Microsystems	Brian Controls
Cooper Instruments	Transcat
Cosense	SRP controls
Crane Deming	Valley Process Specialties
Crosby Safety Valves	Lakeside Controls
Crown	Valley Process Specialties
Custom Control Sensors	Willer Engineering
Daniel	Cantrols
Data Industrial	Cambridge Controls
Data Lynx	SSCAN-Grodyne
Data Precision	Transcat

Manufacturer/Tradename Local Sales Representative Datel Transcat Davis Controls Ltd. PMP Instrumentation Davis Instruments Transcat Transcat Defelsko Degussa Transcat Delphian Romatec Endress & Hauser Deltapilot Sharp Valve & Instrumentation Descote Detector Electronics CB Engineering Cantech Controls Devar Alpha Controls & Instrumentation DGH DH Instruments SRP controls Alpha Controls & Instrumentation Dianachart Dickson Transcat Westburne Lytle Dopak Dowty Electronics Norspec Controls Westech Drager Dresser Sharp Valve & Instrumentation SRP controls Druck Transcat Druck DSP Technology SRP controls Baker Instruments Ltd. Dwyer Dwyer Transcat Dynapar J & M Industrial Supply **ECD** Transcat **ECG** Transcat Provincial Controls Echotel El-O-Matic Westburne Lytle Elcon Instruments SRP controls Electrodata Transcat Endustra Norspec Industrial Filters Enertrol Shocks Provincial Controls Brian Controls Environics SSCAN-Grodyne Environment S.A. Eppley Labs Transcat ESKO Industries ATS-Alltemp ETC Transcat Exac Lakeside Controls Exact Foxboro Canada F.W. Bell Transcat F.W. Murphy Cantech Controls Norspec Industrial Filters Facet Norspec Industrial Filters Farr Fike Canada Inc. Brian Controls Finite Norspec Industrial Filters Firerod Cartridge Heaters Zesta Engineering Fischer & Porter - Rotameters TubeTech Fisher Research Transcat Fisons Instruments Westech Norspec Industrial Filters Fleetguard Flow Ezy Filters Norspec Industrial Filters Flowexpert Foxboro Canada Flowtek Valves Provincial Controls Fluid Data/Amscor Armatek Controls Fluitek Norspec Industrial Filters Fluke Transcat Armatek Controls Fluke Electronics Furon Unitherm Bestobell Controls G.S.I. Sarnia Piping Specialties G.W. Dahl Company Armatek Controls

Manufacturer/Tradename	Local Sales Representative
Galtek	Romatec
Gamma Silometer	Endress & Hauser
Gauging Systems Inc.	ATS-Alltemp
Gefran	SRP controls
Genelco	Willer Engineering
General Eastern	Willer Engineering
General Resistance	Transcat
GGOSCO Engineering	Provincial Controls
GGOSCO Needle Valves	Westburne Lytle
GLA Elettronica	SRP controls
Global	Transcat
GO	Sarnia Piping Specialties
GP:50 New York Ltd.	SRP controls
Grundfos	Valley Process Specialties
H. O. Trerice	U & I Supply
H.D. Baumann Control Valves	Conval Equipment
Haenni	Transcat
Haenni Instruments	J & M Industrial Supply
Hammel Dahl	Neles-Jamesbury
Hampshire Controls	Transcat
Hansen Quik Connects	Provincial Controls
Heise	Transcat
Hengstler	Globaltech
Heraeus Sensors	SRP controls
Hewlett Packard	Transcat
Hex Valve	Brian Controls
Hitachi - Oscilloscopes	Transcat
Honeywell	Brian Controls
Honeywell - Controllers & Recorders	Cantech Controls
Honeywell - Recorders	Provincial Controls
Honeywell - Recorders	Transcat
Horiba	SSCAN-Grodyne
Hoskins	Cantech Controls
Huntron	Transcat
Hydril	Cantech Controls
Hygrolog	Endress & Hauser
I/A Series	Foxboro Canada
IBM	CB Engineering
IC Sensors	SRP controls
IET	Transcat
Imperial Eastman	Provincial Controls
Imperial Eastman	Transcat
Imperial Eastman	U & I Supply
Industrial Control Services	Armatek Controls
Industrial Control Services Industrial Scientific Corporation	SSCAN-Grodyne
Infrared Engineering	Norspec Controls
Ingold	Westech
Inicon	Cantech Controls
Inor	Alpha Controls & Instrumentation
Intecolor	CB Engineering
Intection Intelligent Controls	SRP controls
Intellitron	Cantech Controls
Intellution	
	CB Engineering
Interface	Willer Engineering
International Sensor Technology	Industrial Projects
Interscan	SSCAN-Grodyne
Intertec	ATS-Alltemp
Intertec	Sarnia Piping Specialties
Invalco	Brian Controls Willer Engineering
Ircon	

Manufacturer/Tradename	Local Sales Representative
ITT Barton Instruments	Armatek Controls
ITT Diaflow	Romatec
ITT Neo-Dyn	CB Engineering
J-Tec	Romatec
Jacoby Tarbox	Romatec
Jamesbury	Neles-Jamesbury
JB Engineering Jensen	Transcat Transcat
Joffra Inc.	Brian Controls
Jofra	Transcat
Johnson Yokogawa	CB Engineering
Jordan Controls	Cambridge Controls
Jordan Valve	Jenkinson & Company
Joucomatic International	Conval Equipment
K-Flow	Willer Engineering
K-Tek	J & M Industrial Supply
Kammer	Bestobell
Kane-May	Transcat
Kanomax	Transcat
Kates	Westech
Kay Ray	Rosemount
Kaye	Transcat
Kaye Instruments	CB Engineering
Keddco Mfg Ltd.	U & I Supply
Kenco Plastics	Armatek Controls
Kenwood USA	Transcat
Ketema - McCrometer	Brian Controls
Ketema - Schutte & Koerting	Brian Controls
Kinetrol	Provincial Controls
King Instrument	Industrial Projects
Klinger KNF Neuberger	Davis Controls Transcat
Kotron	Provincial Controls
Kurz	SSCAN-Grodyne
Kurz	Transcat
L & J Technologies	Westburne Lytle
Land Instruments	Norspec Controls
Leader	Transcat
Leaderline	Honeywell
Lear Siegler	Romatec
Leeds & Northrup Canada	ATS-Alltemp
Letco	PMP Instrumentation
Lewis	Transcat
Linc Manufacturing	ATS-Alltemp
LMI	U & I Supply
Love Controls	Transcat
Lynn Products	Transcat
M point	Endress & Hauser
M-System M.B. Products	SRP controls Norspec Industrial Filters
M.P. Products Magnetek Controls	Cantrols
Magnetek Controls Magnetrol	Provincial Controls
Major	Alpha Controls & Instrumentation
Manobourdon	Sarnia Piping Specialties
Marpac	Sharp Valve & Instrumentation
Marsh	TubeTech
Martel	Transcat
Masoneilan	Sharp Valve & Instrumentation
Master Pneumatic	Norspec Industrial Filters
Max	Willer Engineering

Manufacturer/Tradename	Local Sales Representative
MCF Ball Valves	Lakeside Controls
Mead	Transcat
MECI	Globaltech
Mercer Electronics	Transcat
Meriam Instruments	Transcat
Mescon Technologies	Norspec Controls
Metricor	Willer Engineering
Metrix	Transcat
Micon	Cantech Controls
Micro Motion	Rosemount
Micro Movements	SRP controls
Mid-West Instrument	Brian Controls
Mikron	Transcat
Milton Roy - Liquid Metronics Division	U & I Supply
Modulevel	Provincial Controls
Molytek	Transcat
Monarch	Transcat
Monitek	Willer Engineering
Monitor	Romatec
Monitor Labs	Brian Controls
Moore Industries	Armatek Controls
MTL IS Barriers	Provincial Controls
Multi-Volt	Transcat
Myron L	Transcat
Nassau Instrument Neles	Transcat
Neles-Jamesbury	Neles-Jamesbury
Neotronics	Atlas Alloys Transcat
Nester	Transcat
Nicholson	Romatec
Nilcor	Sharp Valve & Instrumentation
Nivosonic	Endress & Hauser
NLS	Transcat
Norman	Norspec Industrial Filters
Nugent	Norspec Industrial Filters
Numatics	Provincial Controls
Nupro	Huron Valve & Fittings
Nusonics	Armatek Controls
O'Brien	Armatek Controls
Ogontz	Cantech Controls
Ohmart	G.L. Stebbins
Oklahoma Safety Equipment	ATS-Alltemp
Oliver Valves	Sarnia Piping Specialties
Omron	ATS-Alltemp
Orange Research	Provincial Controls
Orbecco-Hellige	Transcat
Orion	Transcat
Pacer Industries Pacific Instruments	Transcat
Panalarm	SRP controls
Panaiarm Parker	Cambridge Controls TubeTech
Parker Penberthy	Westburne Lytle
Penberthy Canada	Brian Controls
Permacal	Provincial Controls
Philips ECG	Transcat
Phipps & Bird	Transcat
PMC	Transcat
PMV	Romatec
Polytronics	Transcat
Posiseal	Lakeside Controls

Manufacturer/Tradename Local Sales Representative Powers Process Control Conval Equipment Willer Engineering Preso Presto-Tek SRP controls Pribusin Provincial Controls Princo Instruments Armatek Controls Globaltech Promac Transcat Promac Norspec Controls Prominent Fluid Controls PMP Instrumentation Proquip Provincial Controls Provincial Instrument Housings Lakeside Controls Provox Proximity Control Provincial Controls PTC Transcat Pulsafeeder Romatec Norspec Industrial Filters Purolator Pyramid Romatec TubeTech QEL Alpha Controls & Instrumentation **OSDM OSDM** Willer Engineering **Qualimetrics** Transcat Norspec Industrial Filters Ouantek Transcat Ouantum Quest Transcat Transcat Raiston Ramsay Canada Cantrols Raytek Transcat RdF Willer Engineering Refilco Norspec Industrial Filters Valley Process Specialties Reotemp Reotemp Instruments ATS-Alltemp Research Control Valves Lakeside Controls RIS Transcat Robbins Myers U & I Supply Robertshaw Sharp Valve & Instrumentation Rochester Instrument Systems Cantrols Armatek Controls Rohrback Cosasco Industrial Projects Rosemount - Combustion Controls Romatec Rosemount Analytical Transcat Alpha Controls & Instrumentation Rotronic Rustrak S.P.S. Instrument Services Sarnia Piping Specialties Sampling Technologies CB Engineering Samson Controls Cantrols Sarasota Measurement & Controls SRP controls Sarnia Piping Specialties Schlumberger Schlumberger Westech Schrader Bellows TubeTech Schramm Sharp Valve & Instrumentation Scully Electronic Systems SRP controls Sealed Unit Parts Transcat Sensall Alpha Controls & Instrumentation Transcat Sensidyne Servomex Westech Setra Alpha Controls & Instrumentation Shand & Jurs Westburne Lytle Shawflex Bestobell Shelco Norspec Industrial Filters Shimpo Transcat Sieger SSCAN-Grodyne

Manufacturer/Tradename	Local Sales Representative
Siemens	Alpha Controls & Instrumentation
Sierra Instruments	Transcat
Sierra Monitor	Transcat
Signet Scientific	Brian Controls
Silometer	Endress & Hauser
Simpson	Transcat
Skinner	Cantech Controls
Smar	G.L. Stebbins
Smartline	Honeywell
Sno-Trik	Huron Valve & Fittings
Soar	Transcat
Solomat	Transcat
SOR	Industrial Projects
Sparling	Brian Controls
SPM	Transcat
Stahl	Alpha Controls & Instrumentation
Statham	Sarnia Piping Specialties
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